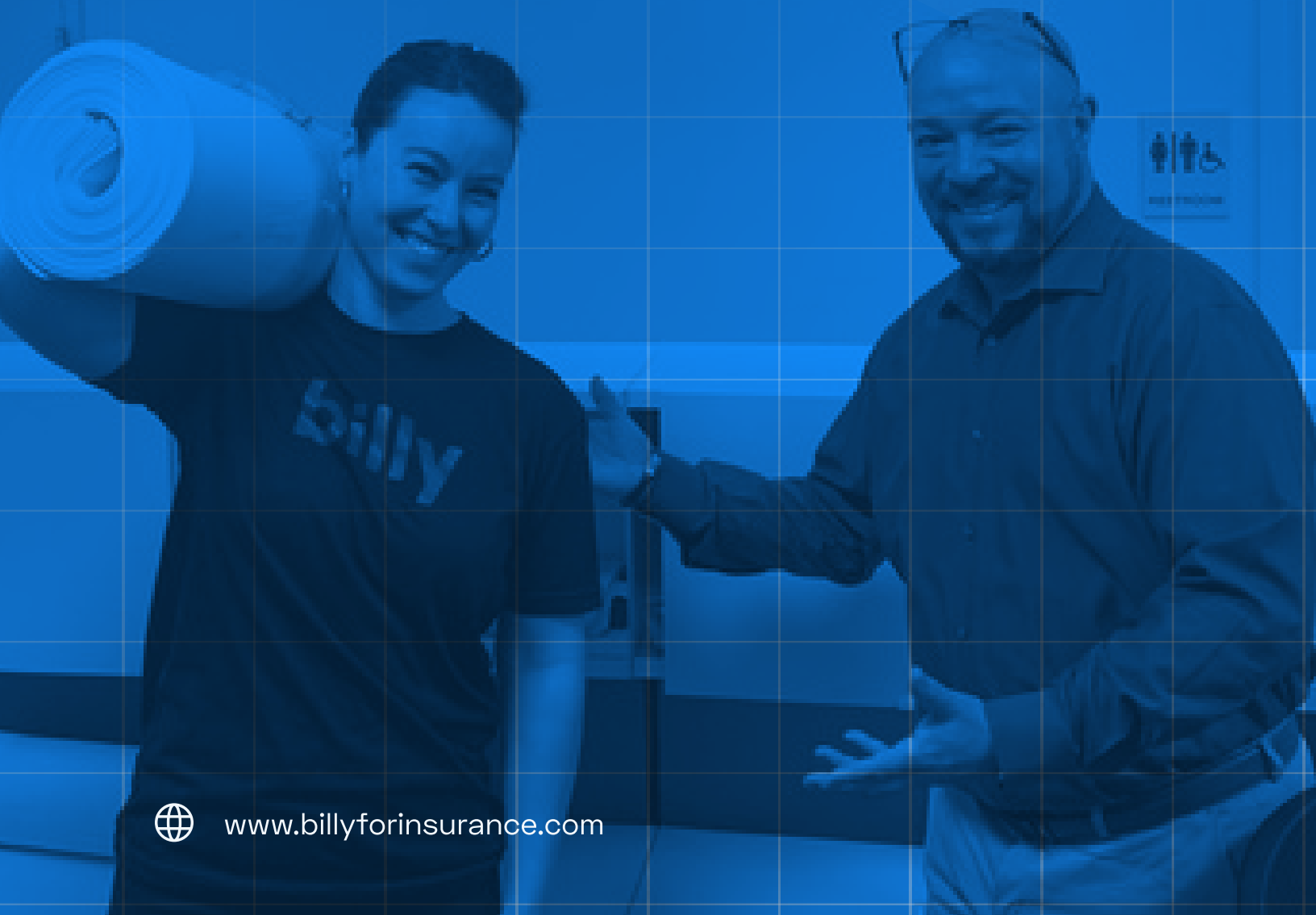


# billy

Case Study

## Broadway Construction Group Improves Insurance & Compliance Management with Billy.

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[www.billyforinsurance.com](http://www.billyforinsurance.com)

## The Client:

Broadway Construction Group is a construction management and general contracting firm specializing in complex residential, hospitality, commercial, and retail projects in the New York Metropolitan Area.

Director of Operations David Rivera supervises insurance and compliance at Broadway Construction Group.

## The Challenge:

Risk is a major concern in the construction industry, and insurance is an essential tool for mitigating that risk. Broadway Construction Group found that managing insurance and compliance for their subcontractors was a tedious and error-prone process.

Before using Billy, Broadway Construction Group relied on emails, an excel sheet, and a fax machine to manage the process of requesting certificates of insurance and other project compliance documents.

## The Solution:

Billy, an insurance and compliance platform built for construction.

Billy offers a fast and affordable way to manage your insurance needs, with a two-way integration with Procore that makes it easy to get up and running in minutes. The automated collection and verification process of compliance documents ensures that you always have the necessary documents and can stay compliant with industry regulations.

With Billy Insurance, you can save time and money, simplify your insurance process, and protect your business.

## The Results:

**With the Billy platform, David and other users now can:**

- Collect compliance documents in one place (COIs, W9s, Business Licenses etc).
- Quickly identify compliant vendors and subcontractors.
- Automate alerts to vendors and subcontractors when their insurance is expiring.
- Sync compliance information with Procore project management system.

## With Billy, David and his team have been able to:

- Save up to 80 % in time through automation processes and integrations.
- Reduce manual errors in insurance and compliance documentation.
- Avoid the disruptive impact of claims with compliance he can trust.

According to David Rivera at Broadway Construction Group, "The Billy platform has made the tedious and often error-prone process of collecting and tracking subcontractor insurance much more manageable. As we continue to onboard more of our projects and subcontractors, it becomes more self-evident how inefficient our previous processes were and how elegantly Billy resolves our issues."

In addition to the time-saving and efficiency benefits of Billy Insurance, Broadway Construction Group was impressed by the level of personal support and assistance they received from the Billy team, including co-founder Nyasha, during the onboarding process. "They saw our need and rolled up their sleeves to get this amazing platform operational for us," said Rivera.

"Broadway Construction Group is excited about the continued partnership with Billy Insurance and the planned improvements and integrations. "We look forward to our continued partnership with Billy Insurance and the upcoming improvements and integrations they have planned," said Rivera. Overall, Billy Insurance has been a valuable asset for Broadway Construction Group, helping them improve their insurance management process and mitigate risk".